
COMPANY PROFILE



EICS GROUP OF COMPANIES

(AN ISO 9001:2008 CERTIFIED ORGANIZATION)

Head Office: Door No. 103 – 106, First Floor,
Om Residency, Geetanjali Enclave, Ring Road No 2, Bilaspur,
Chhattisgarh - 495 001

Phone No: 07752 – 400212 / 418257

Fax No: 07752 - 400941

Email: eiscon@yahoo.com, Website: www.eicsgroup.in

ABOUT US

EICS GROUP OF COMPANIES, the consultancy organization manned entirely by specialized team of expertise that positioned industrial growth on the frontier of the Indian economy, in the engineering map. Founder **Mr. S. N. Swamy** instituted in 1997 for providing consulting engineering services in India. The company offers integrated design and engineering consultancy services from concept to completion for a wide range of projects like integrated steel plant which consists of Steel Plant, Power Plant, Sponge Iron, Blast Furnace, Rolling Mill, Ferro alloys, Beneficiation, Pelletization and Sinter Plants and Project Management activities like monitoring the site execution of Civil, Mechanical, Equipment Installation, Electrical and Automation etc work as per the design and drawing at site, etc for Cement, Glass, Paper Industries etc.

EICS specializes in project planning and appraisal, design and detailed engineering from green field to commissioning of the project and also up to the production period. Over the years, EICS has built up a multidisciplinary team of about 200 professional and technical staff with varied experience, fully abreast of state-of-the-art technologies and having an intimate understanding of the latest trends, combining creativity with initiative. EICS represents a unique combination of experience blended with talent, catering to the specific requirements of each project.

EICS has today been recognized internationally by taking up many projects out of the country. It has its headquarters in Chhattisgarh and has a network of engineering offices at Chennai, Dindigul, Bellary in India and overseas office at Dubai, UAE.

The organization has earned appreciation for its dedication and teamwork. Today, EICS name is synonymous with excellence in engineering consultancy services.

**EICS is an ISO 9001:2008 Certified Organization
with the Quality Management System TUV Nord**

EICS CONSULTANCY PVT LTD

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OUR VISION

“To become a leading Design and Engineering consulting company with sustained growth, visualized to develop the Growth of Global Industries.

With the above vision, a dedicated engineering team incorporated as **“EICS Group of Companies”**, is one of the renowned firm providing consultancy services. Headed by **Mr.S.N.SWAMY**, the company undertakes consultancy projects for setting up of **IRON, STEEL & POWER PROJECTS** in India and Abroad.

OUR MISSION

- To deliver the works about the projects without time and cost over run.
- To provide the uncompromising Quality and Safety standards works.
- To create a culture that motivates, nurtures and excites of the project.
- To pursuit the excellence works through the continual learning and self-improvement.
- To provide continue adhere services with highest standards of ethics and integrity

OUR STRENGTHS

- A tradition of excellence.
- Dedication to achieve goals.
- A team of qualified Engineers / Executives.
- Always towards commitment and solutions
- Assurance and working towards customers’ satisfaction

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THE TEAM



TOP LEVEL MANAGEMENT

Mr. S. N. SWAMY
CHAIRMAN CUM MANAGING DIRECTOR
E-mail: cmd@eicsgroup.com

Mr. A. K. CHHATTERJEE
JOINT MANAGING DIRECTOR - TECHNICAL
E-mail: jmd-tech@eicsgroup.com

Mrs. HEMALATHA. N. SWAMY
JOINT MANAGING DIRECTOR - ACCOUNTS, ADMINISTRATION, HR cum CORP. MR
E-mail: jmd-fin@eicsgroup.com

Mr. S. R. PRASAD
SENIOR VICE PRESIDENT
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Mr. T. N. VARADHARAJAN
SENIOR VICE PRESIDENT
E-mail: svp.power@eicsgroup.com

Mr. A. GOVINDARAJULU
VICE PRESIDENT
E-mail: vp.arr@eicsgroup.com

Mr. E. MANOHARAN
CHIEF EXECUTIVE
E-mail: ce.mena@eicsgroup.com

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EXECUTIVE LEVEL MANAGEMENT

Mr. B. KRISHNA MOHAN	-	CHIEF GENERAL MANAGER
Mr. R. SESHAGOPALAN	-	Sr. GENERAL MANAGER (Elec. & Automation)
Mr. V. KRISHNAN	-	Sr GENERAL MANAGER (Business Development)
Mr. T. KANDAVEL	-	GENERAL MANAGER (Rolling Mil)
Mr. K. S. REDDY	-	Asst. GENERAL MANAGER (Consultancy Wing)
Mr. BHASKAR GHOSH	-	Deputy GENERAL MANAGER (Commercial)
Mr. SRINIVAS RAO POTHINA	-	Deputy GENERAL MANAGER (Projects)
Mr. S. K. DAS	-	Deputy GENERAL MANAGER (Projects)
Mr. K. P. SARAVANAN	-	EXECUTIVE PROJECTS (Engineering)

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EICS GROUP OF COMPANIES
“QUALITY POLICY”

We provide Consultancy for Design, Engineering, Procurement and Commissioning of Iron, Steel and Power Projects conforming to National/ International Standards with consistent Quality; satisfying Domestic and Global Customer Needs and Expectations.

We are committed to comply with requirements and ensure Continual Improvement in our processes and products through Innovative solutions and Staff Development.

Bilaspur

Chairman & Managing Director

Date: 29.07.2008

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CORPORATE VIEW



EICS provide the complete range of services from concept to commissioning as per the specific requirements of its clients. We have complete engineering know how of **Integrated steel Plant** comprises of **Pellets, DRI, Sintering & Blast Furnace, Electric Arc Furnace, CCM, Submerged Arc Furnace, and Coupled with power Generation (Captive Power Plant, Bio-Mass Power Plant, and Thermal Power Plant).**

Our main strength is in setting up world class plant facilities at very competitive costs. The company provides the higher level of service and technical supports to the customer in various segments, such as **civil, mechanical, electrical, automation, etc.** our customer range in size from single-person operation to large multinational organization.

The major capital cost reduction of steel plants through non-conventional route has brought about a revolution in the Steel industry. With the affordable cost to the small investors, a huge capacity can be installed.

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ASSIGNMENTS

1) INTEGRATED ENGINEERING SERVICES



- Basic engineering
- Plant layout
- Architecture
- Civil engineering
- Structural steel work
- Electrical power system
- Instrumentation & control systems
- Piping systems
- Environmental control systems
- Heating, ventilation, air conditioning systems
- Drainage and sewerage systems
- Plant communication

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2) CIVIL ENGINEERING



- Survey, contouring, soil load bearing test.
- Architectural and foundation drafting services.
- Foundation for plant and equipments
- Civil design and Engineering.

3) STRUCTURAL ENGINEERING



- Structural design for plant buildings
- Equipment base frame supports
- Conveyor gantry & trestles design
- Cable & Pipe supports design
- Structural Drawings for plant buildings
- Drawings for supports
- Bill of quantities

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4) MECHANICAL ENGINEERING



- Specification for plant equipments & machineries
- Piping layout / Bill of quantities
- Fabrication drawings
- Engineering of the IBR approved fabrication drawings.

5) PIPING ENGINEERING



- Pipe designing and stress analysis-using CAESAR-II for the following pipelines
- High pressure & Low pressure Steam line
- Process Steam line
- Feed water line
- Renovation & modernization of existing piping system
- Troubleshooting of existing piping system
- Design verification of pre-designed piping system
- IBR Calculations

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6) ELECTRICAL POWER SYSTEM ENGINEERING & AUTOMATION



- Electrical single line diagrams
- Protections and control philosophy
- Specification for electrical systems and equipment
- Cable routing, cable schedule and bill of quantities
- Grounding layout
- Instrumentation system design and architecture
- Specification for instrumentation system and equipment.
- Plant illumination system

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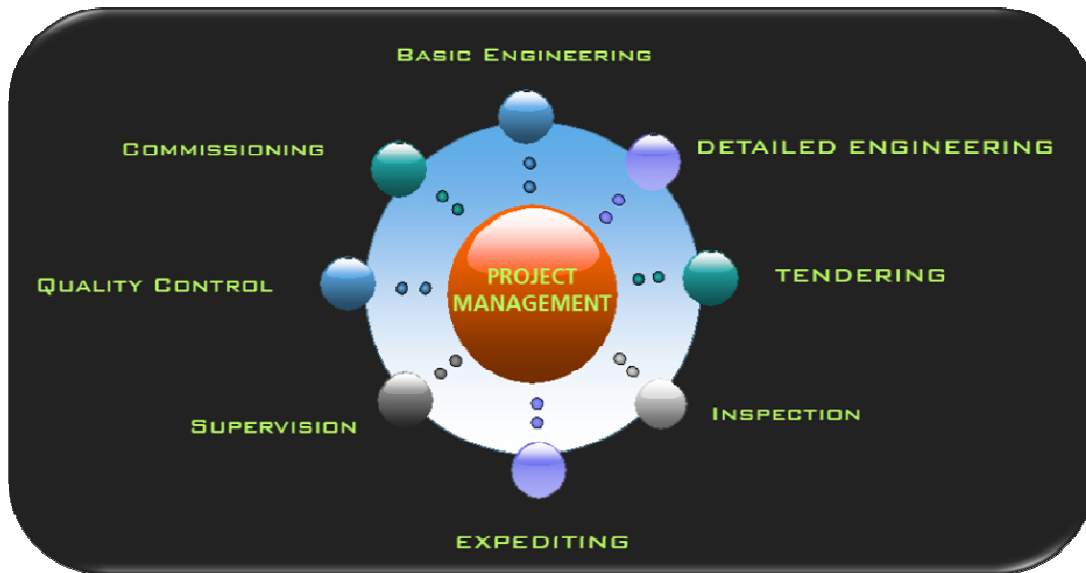
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7) PROJECT MANAGEMENT



A) Project planning

- Locational Advantage and Disadvantage.
- Market study and Report.
- Check list for Liaison.
- Tentative Project Cost and Estimate.

B) Project report

- Techno-economic feasibility study and Report.
- Project Balancing.
- D.P.R. (DEATIL PROJECT REPORT)
- Presentation with Financial Institute
- Presentation with Environment and Pollution Control Board.

C) Tendering

- On behalf of the client, we do the following services for purchasing the equipment.
- Submission of approved vendor list for equipments

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- Enquiry for all key equipments
- Offer / tender receipt
- Techno-commercial evaluation of Offers / Tenders
- Technical discussion with the suppliers for finalizing the equipment
- Identifying suitable vendor
- G.A. Drawings receipt and check for specification

D) Inspection & Quality Management

- Equipments inspection at supplier's premises (if required)
- Site Inspection
- Inspection of Critical Equipments

E) Execution

- Internal review meeting
- Project meeting with suppliers
- Monthly Site visit
- Status Discussion with the client
- Fortnight project progress reports

F) Construction & Supervision

- Construction and Supervision of Civil work at site are as per the design and drawing,
- Construction and Supervision of Structural work at site are as per the design and drawing,
- Buildings & Equipments Erection work,
- Pipe lying,
- Electrical Installation and Inspection work,
- Instrumentation work,

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G) Quality Control

- Implementation of QAP for the following site works
 - Civil
 - Structural
 - Electrical
 - Piping & Instrumentation

H) Commissioning

- Check List Preparation
- No load trial
- Load trial
- Commissioning

I) Project Cost Control

- Evolution of Order
- Marketing of Values with Reference to D.P.R.
- Control during site Execution.
- Monitoring of Cost with Commissioned project.
- Timely Completion of Project.
- Usage of Cement, steel and Structures.
- Cost Awareness, Meeting on Monthly Basis.

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8) MANAGEMENT CONSULTANCY



- CORPORATE PLANNING
- MAN POWER PLANNING
- MARKET STUDIES
- RECRUITMENT AND HUMAN RESOURCES DEVELOPMENT
- FINANCIAL ASSISTANCE
- ORGANISATION METHOD & MIS
- VALUATION ASSEST

9) INSPECTION & QUALITY ASSURANCE



- INSPECTION OF PLANT & EQUIPMENTS
- EVALUATION OF MACHINERY
- INSPECTION OF STRUCTURAL STEEL WORK
- INSPECTION OF ELECTRICAL EQUIPMENTS
- INSPECTION OF SPARES
- WITNESSING PERFORMANCE TESTS ON EQUIPMENTS

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10) PROJECT FINANCING & LIAISONING SERVICES

We offer the following services for our customers in order to get clearances from various government regulatory boards / authorities / financial institutions etc,

FEASIBILITY REPORT PREPARATION:-

The entire report covers the feasibility of setting up of Iron, Steel & power projects. The report includes location study, raw material availability, Manpower requirement, Marketing Potential evaluation, Technical Evaluation, Commercial Evaluation, Environment analysis & financial Evaluation.

DETAILED PROJECT REPORT PREPARATION:-

This report contains all the details of the particular project like Introduction of the project, Promoters of the project, Industry scenario, product & its manufacturing process, Location of the projects & its infrastructure, Plant & equipments, Cost of the project, detailed project financials. This project report can be submitted to obtain sanction order of loan from Banks & other financial institutions.

GUIDANCE FOR FINANCIAL ASSISTANCE:-

We guide & assist our clients to get financial assistance from the reputed government Financial Institutions and Bankers, list of agencies are described in separate annexure. We prepare the detailed financial report based on the required documents provided by the client. We are also provide techno-commercial presentation with the financial institutions on behalf of the client.

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ENVIRONMENTAL & POLLUTION CONTROL SERVICES:-

We assist our clients to get **NOC** from the state pollution control board in setting up of the proposed project. We assess the impact of the pollutants emitted from the plants and suggest its control measures.

VALUE ADDED SERVICES

A) TRAINING

- Training of clients' staff during commissioning, for smooth operation and maintenance of plant and machinery.

B) RECRUITMENT

- Assisting clients to recruit qualified engineers / supervisors / foremen / technicians / skilled & unskilled labours for smooth and safe plant operation.

C) OTHER SERVICES

- Identifying the right parties / contractors to execute the project in all fields.

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11) OPERATION & MAINTENANCE



Operation and maintenance contract during and after commissioning the plant with minimum period of three years.

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EICS CONSULTANCY PVT. LTD

Headquartered at Bilaspur Chhattisgarh, which provides complete design engineering, drawing, supervision, feasibility studies, survey, tendering, inspections and supervision for erection and commissioning of complete Iron & Steel Industries and Project Management Services to all other industries like Cement, Paper, and Glass etc

EICS POWER SERVICES (P) LTD (POWER DIVISION)

Based at Chennai, the company has made its milestone as one of the leading consultant in the field of power projects. The huge growth of DRI in India has forced the growth of waste heat recovery based power production in the country. Being involved very much in EICS Management has decided to set up an consultancy division for setting up of captive power plants, the company formulated during the year 2003, with in short period the Company achieved that more than 25 boilers of various capacity of power plants have been successfully commissioned & more than 19 projects are in Execution as on Date. We are currently executing **3 EPC (Engineering Procuring & Construction) Project** & 2 overseas projects. We have been awarded to execute **3 Mega Power Projects** of capacities 300 MW on EPC basis. It is a milestone in our growth that we have transformed from Consultants into EPC Projects.

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Its services range from concept building till commissioning which also includes feasibility study, survey, basic engineering, designing, drawing, tendering, inspection, supervision for installing and commissioning to set up an idle plant.

For further enhancement of the project, EICS associates with the client for the smooth running of the plant by providing methodical monitoring operation of each plant and accumulating feed-back on their performance.

EICS ASSOCIATION IN ABROAD

- We have recently made an association and strategic tie-up with **M/s AI Power System Services Pvt. Ltd., Singapore**, for providing integrated solution to the power island by comprehensive system engineering design and sourcing of equipments with high quality, safety and competitive price.
- We have recently made a joint venture with **M/s Mahima Induction Technologies Pty Ltd, Victoria, Australia** to form a new company **M/s Mahima Sponge and Power Ltd** coming up at Ahmadabad, India as a registered office to boost the Sponge Iron Industry in Australia, Iran, and Lebanon etc.

EICS TECHNOLOGY (P) LTD

Based at Mumbai (Maharashtra), the Management of EICS Decided to focus on the overseas activities so that started the separate division in the name of **EICS TECHNOLOGY (P) LTD.**, which provides consultancy for technology imports & exports for iron & Steel, Power Industries, also deals with equipment procurement from aboard

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and equipment supply to aboard. Apart from above this office takes care of marketing of project, co-ordination of project, for installation and commissioning of Iron & steel and Power plants. This company also deals with Pelletization technology; this is one of the latest technologies of raw material for producing steel. It is also expertise in process consultancy for Iron & Steel and Power Industries.

AKSHARA FERRO-TECH PRIVATE LIMITED

The Company deals with trading of Sponge Iron plants, Steel plant, Power plant equipments, like Bearings, pinion, support rollers, ladles, ladle trolleys, hydraulics, Pneumatics, valves (IBR & Non IBR), feed pumps, piping materials, PRDS, measuring instruments

AKSHARA CONTRACTORS

This company has expertise in **ANNUAL MAINTENANCE CONTRACT** for Iron, Steel and power industries. It has vast experience in maintenance and repair of Sponge iron, Ferro alloys and Power plants.

A.R.R. Engineering (India) Pvt. Ltd

The company deals with trading of Steel plant equipments and Power plant equipments like ladles, ladle trolleys, valves (IBR & Non IBR), feed pumps, piping materials, PRDS, measuring instruments and Bearings, pinion, support rollers, Hydraulics, Pneumatics etc.

The company has set up an **ENGINEERING SHOP** for manufacturing and supply of Equipments, Fabrications and Machining activities. It is undertaking few orders from

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giants like **M/s Bharat Heavy Electricals Limited (B.H.E.L)** and **M/s Cethar Vessels** at **Trichy, Tamil Nadu, India**

It is having an excellent infrastructure to cater the needs of modern Engineering industries. It can manufacture all kinds of general Fabrications, **I.B.R and Non I.B.R pipings**, Parts of Power plant equipments Like Condensers, Pressure vessel, Heat Exchanger, Dampers and etc, Iron and steel plant equipments like Ladle, Charging basket, Transfer Cars, Crane Gantry, Dampers, Gas Condition Tower of ESP, Material handling systems, Conveyors etc.

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OUR OFFICES

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POWER DIVISION			
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DUBAI OFFICE			
5	EICS INTERNATIONAL LLC	P.O. Box 213074, IVth Floor, 402-404 - Bank Melli Iran Building, Bank Street, Bur Dubai, Dubai, UAE Ph: +971 4 3591264 Fax: +971 4 3591245	Mr. E. MANOHARAN Chief Executive Mob: +971-554425131 +91-9831438742 Email: ce.mena@eicsgroup.com
MANUFACTURING UNIT			
5	ARR Engineering India Pvt Ltd	SF – 1826, Ottanchatram Main Road, Vedasandur, MN Kottai, Dindugul – 624 710, Tamil Nadu, India Ph: +91-4511 - 294280 +91-4511 - 260411	Mr. A. GOVINDARAJULU Vice President Mob: +91-94444 05222 Email: vp.arr@eicsgroup.com
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Conclusion

EICS has supplied professional Engineering expertise to government and private industry in India. EICS is a Reputed Organization with National and International capabilities. Our philosophy is simple that we believe every client is entitled to a superior level of services. We subscribe to the highest ethical standards, making professional integrity and accountability. Since, our establishment of EICS, it has attended sustain growth. Today, our staff of professional engineers, each carefully selected for their expertise in one or more of the engineering disciplines ensure that our clients receive prompt, professional attention.

Superior technical expertise combined with an unparalleled knowledge makes EICS the logical choice for your engineering projects.

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